

## **SURGICAL PERSPECTIVE ET TELEFLEX MEDICAL SIGNENT UN ACCORD DE DISTRIBUTION**

Strasbourg, le 01 février 2012.

SURGICAL PERSPECTIVE, jeune société spécialisée dans l'instrumentation médicale pour la chirurgie mini-invasive et la chirurgie sans cicatrice, a le plaisir d'annoncer la signature d'un accord de distribution avec TELEFLEX MEDICAL SAS (France), filiale de TELEFLEX INTERNATIONAL.

Frédéric Mouret, Président et fondateur de SURGICAL PERSPECTIVE, déclare : « Après un très bon démarrage à l'international, SURGICAL PERSPECTIVE va pouvoir développer significativement son chiffre d'affaires et renforcer sa présence en France. La division chirurgie de TELEFLEX MEDICAL France, avec une équipe de ventes de 11 personnes sur le terrain, va pouvoir exploiter les excellents retours du marché de TPEA LIFTER®, un écarteur dédié à la chirurgie gynécologique et à l'oncologie, le premier produit de SURGICAL PERSPECTIVE. ».

« TPEA LIFTER s'inscrit parfaitement dans notre stratégie de développement et dans notre gamme de produits pour la chirurgie laparoscopique. C'est un atout pour la progression de la chirurgie mini-invasive et la sécurité du patient. » précise Jean Luc Dianda, Président de TELEFLEX MEDICAL France.

SURGICAL PERSPECTIVE développe un portefeuille de produits afin de couvrir tous les besoins d'exposition (écartement des organes) au cours des chirurgies mini-invasives en chirurgie générale, gynécologique et digestive.

### **A propos de SURGICAL PERSPECTIVE**

Née de la volonté commune de PROTOMED, accélérateur de technologies médicales à Marseille et de l'IRCAD (Institut de Recherche sur les cancers de l'Appareil Digestive) à Strasbourg, SURGICAL PERSPECTIVE développe des produits conçus pour libérer le champ opératoire et donner aux chirurgiens des moyens d'accès plus directs et plus simples aux organes à traiter, tout en limitant les complications. Avec plus de 14 millions d'interventions annuelles, la croissance du marché mondial de la chirurgie mini-invasive est particulièrement exacerbée par le potentiel des chirurgies sans cicatrice et par l'explosion de la chirurgie de l'obésité.

### **A propos de TELEFLEX incorporated**

*Teleflex is a global provider of specialty medical devices used for a range of procedures in critical care and surgery. We serve hospitals and clinicians in more than 130 countries with well known, trusted brands in vascular access, general and regional anesthesia, urology, respiratory care, cardiac care, and surgery. We also provide products and services for device manufacturers. Our products are designed to cost effectively provide clinical benefits and enable healthcare providers to improve outcomes and enhance patient and provider safety.*

## **SURGICAL PERSPECTIVE AND TELEFLEX MEDICAL SIGN A DISTRIBUTION AGREEMENT**

Strasbourg, February 1st 2012.

SURGICAL PERSPECTIVE SAS, a start-up company specialized in the development of instruments for mini-invasive and scarless surgery, is pleased to announce that it has signed a distribution agreement with Teleflex Medical SAS (France), a subsidiary of Teleflex International SAS.

According to SURGICAL PERSPECTIVE's President and CEO Frédéric Mouret, *"after an excellent debut on the international scene, SURGICAL PERSPECTIVE will significantly increase its sales and reinforce its presence in France. With a sales force of 11 people operating in the field, TELEFLEX MEDICAL France's surgery division is going to capitalise on the excellent market acceptance achieved by SURGICAL PERSPECTIVE's first product, TPEA LIFTER®, a retractor specially designed for suspension of tissues in gynaecological surgery and oncology."*

*"TPEA LIFTER fits seamlessly into our development strategy and product range for laparoscopic surgery. It is an asset to advance mini-invasive surgery and patient safety"* adds Jean Luc Dianda, President of TELEFLEX MEDICAL France.

SURGICAL PERSPECTIVE is developing innovative products to cover all retraction needs (organ exposure) during mini-invasive surgery in general, gynaecological and digestive medicine.

### **About SURGICAL PERSPECTIVE**

A result of a joint effort by PROTOMED, a French-based medical device technology accelerator, and the IRCAD (Research Institute for Cancer of the Digestive System) in Strasbourg, SURGICAL PERSPECTIVE develops products designed to enhance surgical field and give surgeons more direct and easier access to organs while limiting complications. With over 14 million operations a year, the worldwide mini-invasive surgery market is undergoing rapid growth due to the potential of scarless surgery and the obesity surgery boom.

### **About TELEFLEX Incorporated**

*Teleflex is a global provider of specialty medical devices used for a range of procedures in critical care and surgery. We serve hospitals and clinicians in more than 130 countries with well known, trusted brands in vascular access, general and regional anesthesia, urology, respiratory care, cardiac care, and surgery. We also provide products and services for device manufacturers. Our products are designed to cost effectively provide clinical benefits and enable healthcare providers to improve outcomes and enhance patient and provider safety.*

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